

Case Study

Elbek & Vejrup. Focused NAV Upgrade Experience and Expertise at a Fixed-Price

Situation

Elbek & Vejrup, Denmark Microsoft Gold Partner with 140 employees, provides innovative solutions for many applications in the Microsoft Business suite with services span a wide range of IT expertise and technical knowledge, including: Business Consulting, IT Strategy, and IT Infrastructure engagements.

Elbek & Vejrup's experts have developed ready-made ERP solutions that they implement across many industries in both the public and private sectors. Elbek & Vejrup spreads its organization across Denmark, in Aarhus, Herlev, Kolding, Aalborg, Esbjerg and Herning.

Elbek & Vejrup needed a better way to perform Microsoft Dynamics NAV upgrades to meet customer demand and optimize their upgrade service. They wanted a better, failure-proof means of executing complicated upgrades, with less risk and with a bottom line guarantee to their customers.

Solution

After researching 1ClickFactory's successful Dynamics NAV upgrade track record with over 4 completed to date, Elbek & Vejrup chose to partner with 1ClickFactory for Microsoft Dynamics NAV Upgrades in 2012.

Elbek & Vejrup gained a dedicated Dynamics NAV upgrade team partnering with 1ClickFactory, now running fully-equipped to perform Dynamics NAV upgrades faster and more efficiently. According to René Fuhlendorf, Business Manager at Elbek & Vejrup, the Dynamics NAV upgrades with 1ClickFactory have reportedly been performed optimally, claiming: "everything ran smoothly from start to finish and 1ClickFactory's experts showcased the highest degree of professionalism."

Fuhlendorf further noted the partnership with 1ClickFactory has been very lucrative for Elbek & Vejrup with the ability to now deliver their time-savings and cost-savings directly to their end customers.

Elbek & Vejrup has utilized 1ClickFactory's [Upgrade for Dynamic NAV service](#) to implement the following client upgrade projects:

- A [Barslund](#) solution upgrade from Microsoft Dynamics 2013 R2 DK to Microsoft Dynamics NAV 2017 DK
- A [Arrows](#) solution upgrade from Microsoft Dynamics NAV 2009 R2 DK to Microsoft Dynamics NAV 2016 DK

Elbek & Vejrup's leadership selected 1ClickFactory to perform these upgrade projects to help mitigate the innate risks of knowingly complex upgrades.





Benefits



René Fuhlendorf, Business Manager at Elbek & Vejrup, raves about working on both the Barslund and the Arrows Dynamics NAV upgrade projects with 1ClickFactory claiming: “the project was delivered to perfection and on-time.”

Once in the Dynamics NAV upgrading testing phase, Fuhlendorf reports that the customer did not experience issues, which he attributes to 1ClickFactory’s BestPath Assessment Upgrade for Dynamics NAV process. Commenting on the customer support Elbek & Vejrup received, Fuhlendorf, the Business Manager, shares that, “the support we received from 1ClickFactory went above and beyond the issues that needed to be solved.”

Fuhlendorf further elaborates, “it was an honor to work with 1ClickFactory’s team, who are both skilled and pleasant to work with.” The fixed-priced Upgrades for Dynamics NAV pricing quotes ensures that the company did not experience any losses, as they could accurately budget the total project costs.

Fuhlendorf, Business Manager at Elbek & Vejrup, concludes, “upgrading with 1ClickFactory was a win-win for us due to the high-flexibility offered for extra data conversion and for the extension of guarantee period. You get more than you pay for with 1ClickFactory and I would strongly recommend this service to others.”

[Request a free upgrade assessment](#) or [contact your local representative](#).