



CASE STUDY

SWEDEN'S TOP ERP SPECIALIST SAVES 40% OF THE BUDGET WITH 1CLICKFACTORY'S UPGRADE TO DYNAMICS 365 BUSINESS CENTRAL SAAS SERVICES

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ABOUT ORANGO

Orango is one of the leading Microsoft Dynamics Partners in Sweden, offering business solutions based on Microsoft Dynamics NAV, Dynamics 365 Business Central and Dynamics 365 Finance and Operations. Orango's workforce consists of 250 employees and about one third of them is focused on helping customers running the Dynamics 365 Business Central platform. In 2017, Orango started a Cloud business line, in order to future-proof and streamline business processes and provide overall better performance to customers worldwide.

THE FASTEST WAY TO ACHIEVE DYNAMICS 365 BUSINESS CENTRAL SAAS BENEFITS WITH AN EFFECTIVE “UPGRADE FACTORY”

At the beginning of 2020, Orango's long-term customer **Comsys** began considering an upgrade to Dynamics 365 Business Central SaaS. Orango assessed its customer solution with 1ClickFactory's **Upgrade Analyzer**, an online service that provides technical upgrade options at a fixed price and helps to choose the best upgrade path for your solution. As the customer's solution was lightly customized and there weren't many constraints to move to SaaS, the decision was made to upgrade to SaaS in one step including all customizations. The chosen upgrade path is the fastest approach for moving to SaaS, allowing the customer to benefit from an always up-to-date solution on the newest Dynamics 365 Business Central release.

For the technical part of the customer's solution upgrade, Orango outsourced these services to 1ClickFactory. Working with 1ClickFactory enabled Orango to benefit from industry expertise, eliminate the overhead of technical tasks and focus on effectively serving its valued customers. *“We decided to use 1ClickFactory for the main part of all our upgrades a long time ago after we tested out the upgrade service. Together with 1ClickFactory we have built an effective “upgrade factory” where the respective teams take care of different tasks. 1ClickFactory are technical experts and have tools and knowledge in this area helping us to focus on getting the customers up and running successfully,”* shares Roger Andersson, Account Manager at Orango.

STEP INTO THE FUTURE WITH A SUCCESSFUL UPGRADE PROCESS

The customer's solution was upgraded from Dynamics NAV 2017 to Dynamics 365 Business Central Wave 2 (version 15.00). The project included:

- **Upgrading** to Dynamics 365 Business Central On-Premises (version 15)
- **Transitioning** customizations to Extensions
- **Migrating** two Add-ons (Swebase and Continia Document Capture) to SaaS
- **Test** data and live data migration to SaaS

To start with, both Add-ons were not yet SaaS-ready. In order to migrate Add-ons to SaaS, 1ClickFactory got in touch with the relevant Add-on providers. The Add-on providers prepared the required Add-on versions and migration tools for Dynamics 365 Business Central version 15. And even though this resulted in minor delays, **90% of the upgrade project was delivered on time as planned** by 1ClickFactory. The successful Go-Live also included a free 3-month warranty from 1ClickFactory.

KEEP UP WITH THE PACE AND BENEFIT FROM OUTSOURCING TO INDUSTRY EXPERTS

Outsourcing services to 1ClickFactory was helpful in **saving Orango 40% of its team's time**. It eliminated the need to set up an in-house team (that may subject an organization to long hiring and training processes) and invest time in executing the project successfully. In addition, access to 1ClickFactory expertise, methodology and tools allowed Orango to **implement the project with higher precision and twice as fast as it would have taken otherwise**.

With 1ClickFactory, Orango kept sight on the core business and **increased its ability to remain focused by 60%**. *"By outsourcing the main part of the upgrade to 1ClickFactory we can focus on taking our customers to the next level by supporting them in utilizing new functions and possibilities in the newest versions of Dynamics 365 Business Central"*, adds Roger Andersson.

In addition, having an easy access to the top 1ClickFactory expertise and services allowed Orango to save on the costs associated with hiring, training, and housing an in-house team. With this upgrade to Dynamics 365 Business Central SaaS project, Orango together with the customer managed to **save up to 40% of the budget**.



"Using experts where it's possible releases resources for us in other areas. By cooperation we get the best out of the possibilities and challenges we face in terms of customer upgrades",

says Roger Andersson, Account Manager at Orango.

ACHIEVE HIGH-QUALITY MICROSOFT DYNAMICS 365 BUSINESS CENTRAL UPGRADES WITH 1CLICKFACTORY

1ClickFactory has over 11 years' of expertise in helping Microsoft Dynamics Partners' to successfully upgrade any Dynamics NAV/Dynamics Business Central solution no matter how complex, and our experience enables us to solve any challenges that crop up on time and risk-free, while offering upgrades at a lower cost. Using automation tools to optimize performance (such as the [Upgrade Analyzer](#) and [C/AL to Extension Analyzer](#)), 1ClickFactory saves 70% of time that's typically utilized during the upgrade process. We provide a free upgrade project assessment, a fixed price proposal and a free upgrade project warranty for up to 3 months, helping Dynamics Partners to deliver the best possible service to their customers.

If you are interested, [request a FREE upgrade analysis](#) online or contact us at service@1clickfactory.com today!